

# Lender-Mediated Report

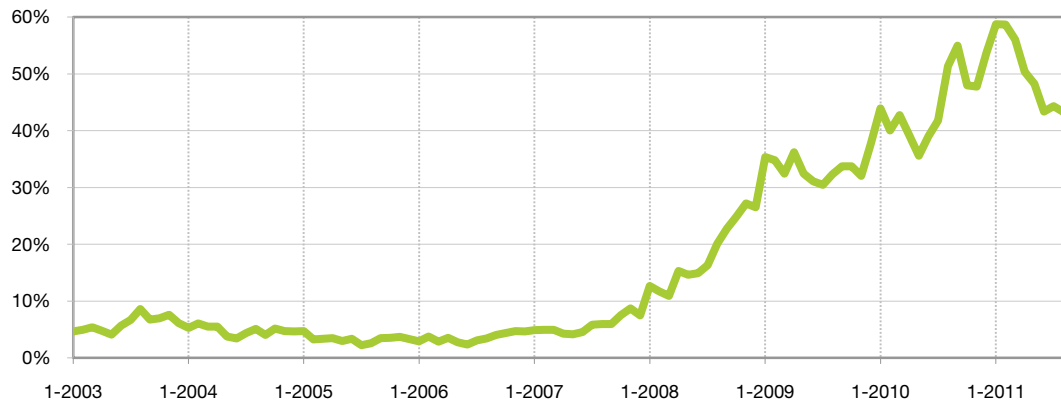
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS



Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale."

## September 2011

**Share of Closed Sales that were Lender-Mediated:** 46.7%

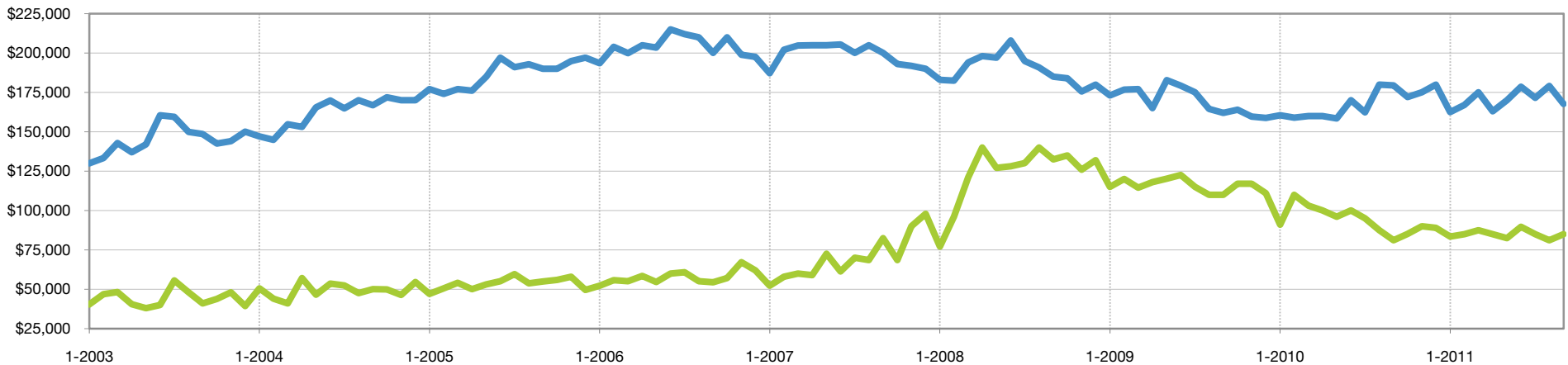


| Closed Sales    | 9-2010 | 9-2011 | + / -  |
|-----------------|--------|--------|--------|
| Traditional     | 587    | 701    | +19.4% |
| Lender-Mediated | 716    | 614    | -14.2% |
| Total Market*   | 1,303  | 1,315  | +0.9%  |

| Median Sales Price | 9-2010    | 9-2011    | + / - |
|--------------------|-----------|-----------|-------|
| Traditional        | \$179,450 | \$167,700 | -6.5% |
| Lender-Mediated    | \$81,000  | \$85,000  | +4.9% |
| Total Market*      | \$130,000 | \$124,000 | -4.6% |

## Median Sales Prices

— Traditional — Lender-Mediated



# Lender-Mediated Report – Activity by Area

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## September 2011

|  | Homes for Sale<br>Current Month |                 |       | Closed Sales<br>Last 12 Months |                 |       | Median Sales Price |           |         |                        |           |        | Average Sales Price |           |         |                        |           |        |
|--|---------------------------------|-----------------|-------|--------------------------------|-----------------|-------|--------------------|-----------|---------|------------------------|-----------|--------|---------------------|-----------|---------|------------------------|-----------|--------|
|  | Total                           | Lender-Mediated | Share | Total                          | Lender-Mediated | Share | Lender-Mediated    |           |         | Traditional Properties |           |        | Lender-Mediated     |           |         | Traditional Properties |           |        |
|  |                                 |                 |       |                                |                 |       | 9-2010             | 9-2011    | + / -   | 9-2010                 | 9-2011    | + / -  | 9-2010              | 9-2011    | + / -   | 9-2010                 | 9-2011    | + / -  |
| 011-SAN MARCO                          | 136                             | 29              | 21.3% | 141                            | 44              | 31.2% | \$47,000           | \$139,900 | +197.7% | \$210,000              | \$220,000 | +4.8%  | \$98,604            | \$149,475 | +51.6%  | \$280,679              | \$318,066 | +13.3% |
| 012-SAN JOSE                           | 213                             | 70              | 32.9% | 233                            | 103             | 44.2% | \$58,000           | \$48,825  | -15.8%  | \$95,000               | \$92,000  | -3.2%  | \$78,636            | \$68,226  | -13.2%  | \$131,719              | \$203,136 | +54.2% |
| 013-BEAUCLERC/MANDARIN N               | 223                             | 102             | 45.7% | 383                            | 188             | 49.1% | \$100,250          | \$79,000  | -21.2%  | \$148,063              | \$123,425 | -16.6% | \$109,626           | \$98,772  | -9.9%   | \$187,265              | \$166,521 | -11.1% |
| 014-MANDARIN                           | 295                             | 105             | 35.6% | 501                            | 194             | 38.7% | \$160,500          | \$140,000 | -12.8%  | \$191,250              | \$178,000 | -6.9%  | \$183,463           | \$150,847 | -17.8%  | \$227,943              | \$236,087 | +3.6%  |
| 015-BARTRAM                            | 114                             | 79              | 69.3% | 302                            | 159             | 52.6% | \$145,000          | \$110,000 | -24.1%  | \$145,000              | \$135,559 | -6.5%  | \$150,654           | \$122,643 | -18.6%  | \$152,134              | \$146,290 | -3.8%  |
| 021-ST NICHOLAS                        | 92                              | 33              | 35.9% | 145                            | 72              | 49.7% | \$45,725           | \$41,500  | -9.2%   | \$87,000               | \$70,000  | -19.5% | \$58,785            | \$58,518  | -0.5%   | \$123,578              | \$98,023  | -20.7% |
| 022-GROVE PK/SAN SOUCI                 | 159                             | 86              | 54.1% | 420                            | 279             | 66.4% | \$79,950           | \$60,505  | -24.3%  | \$106,000              | \$72,000  | -32.1% | \$94,399            | \$74,597  | -21.0%  | \$135,592              | \$116,795 | -13.9% |
| 023-E OF SS BLVD                       | 212                             | 121             | 57.1% | 508                            | 342             | 67.3% | \$81,275           | \$69,450  | -14.5%  | \$103,458              | \$82,500  | -20.3% | \$94,710            | \$82,418  | -13.0%  | \$151,341              | \$144,994 | -4.2%  |
| 024-BAYMEADOWS/DEERWOOD                | 211                             | 87              | 41.2% | 477                            | 248             | 52.0% | \$81,500           | \$61,000  | -25.2%  | \$124,900              | \$92,000  | -26.3% | \$115,136           | \$83,673  | -27.3%  | \$200,544              | \$230,024 | +14.7% |
| 025-ICW N-BCH & S ATL                  | 110                             | 41              | 37.3% | 226                            | 91              | 40.3% | \$158,000          | \$140,000 | -11.4%  | \$182,000              | \$175,000 | -3.8%  | \$163,560           | \$149,626 | -8.5%   | \$214,891              | \$209,179 | -2.7%  |
| 026-ICW S-BCH & N JTB                  | 234                             | 79              | 33.8% | 451                            | 209             | 46.3% | \$95,500           | \$82,000  | -14.1%  | \$200,000              | \$191,000 | -4.5%  | \$152,918           | \$137,671 | -10.0%  | \$292,582              | \$332,874 | +13.8% |
| 027-ICW S-JTB                          | 86                              | 25              | 29.1% | 104                            | 40              | 38.5% | \$133,950          | \$120,050 | -10.4%  | \$204,860              | \$204,010 | -0.4%  | \$183,181           | \$171,281 | -6.5%   | \$261,069              | \$332,295 | +27.3% |
| 031-RIVERSIDE                          | 71                              | 24              | 33.8% | 79                             | 37              | 46.8% | \$100,000          | \$62,500  | -37.5%  | \$125,000              | \$132,750 | +6.2%  | \$105,536           | \$97,921  | -7.2%   | \$212,674              | \$203,589 | -4.3%  |
| 032-AVONDALE                           | 144                             | 27              | 18.8% | 162                            | 49              | 30.2% | \$124,450          | \$125,450 | +0.8%   | \$180,000              | \$175,000 | -2.8%  | \$184,342           | \$164,955 | -10.5%  | \$237,199              | \$259,319 | +9.3%  |
| 033-ORTEGA/VENETIA                     | 94                              | 15              | 16.0% | 80                             | 18              | 22.5% | \$172,500          | \$300,000 | +73.9%  | \$258,250              | \$279,225 | +8.1%  | \$151,817           | \$336,641 | +121.7% | \$436,892              | \$378,246 | -13.4% |
| 041-ARLINGTON                          | 364                             | 179             | 49.2% | 542                            | 285             | 52.6% | \$60,056           | \$49,500  | -17.6%  | \$92,000               | \$77,900  | -15.3% | \$72,667            | \$63,749  | -12.3%  | \$119,820              | \$119,617 | -0.2%  |
| 042-FT CAROLINE                        | 210                             | 105             | 50.0% | 388                            | 215             | 55.4% | \$112,000          | \$81,750  | -27.0%  | \$140,000              | \$118,000 | -15.7% | \$119,556           | \$102,659 | -14.1%  | \$178,556              | \$172,847 | -3.2%  |
| 043-ICW N-ATLANTIC BLVD                | 168                             | 86              | 51.2% | 252                            | 143             | 56.7% | \$142,000          | \$130,000 | -8.5%   | \$171,000              | \$160,000 | -6.4%  | \$153,789           | \$183,295 | +19.2%  | \$270,116              | \$295,003 | +9.2%  |
| 051-MURRAY HILL                        | 108                             | 44              | 40.7% | 127                            | 79              | 62.2% | \$35,200           | \$30,750  | -12.6%  | \$50,000               | \$40,000  | -20.0% | \$45,482            | \$39,930  | -12.2%  | \$88,658               | \$81,412  | -8.2%  |
| 052-LAKESHORE                          | 69                              | 27              | 39.1% | 90                             | 50              | 55.6% | \$35,000           | \$28,500  | -18.6%  | \$45,067               | \$40,500  | -10.1% | \$48,103            | \$33,889  | -29.5%  | \$71,873               | \$80,575  | +12.1% |
| 053-HYDE GROVE AREA                    | 67                              | 36              | 53.7% | 97                             | 54              | 55.7% | \$37,500           | \$30,400  | -18.9%  | \$82,750               | \$46,600  | -43.7% | \$52,238            | \$41,800  | -20.0%  | \$96,241               | \$89,555  | -6.9%  |
| 054-CEDAR HILLS                        | 54                              | 23              | 42.6% | 93                             | 57              | 61.3% | \$40,000           | \$35,000  | -12.5%  | \$64,375               | \$40,500  | -37.1% | \$48,115            | \$37,578  | -21.9%  | \$84,856               | \$73,507  | -13.4% |
| 055-CONF PT/ORTEGA FARMS               | 42                              | 15              | 35.7% | 44                             | 25              | 56.8% | \$60,000           | \$81,400  | +35.7%  | \$96,000               | \$85,900  | -10.5% | \$73,499            | \$93,942  | +27.8%  | \$130,543              | \$131,284 | +0.6%  |
| 056-YUKN/WESC/OAK H                    | 136                             | 76              | 55.9% | 196                            | 125             | 63.8% | \$75,000           | \$54,900  | -26.8%  | \$93,750               | \$68,000  | -27.5% | \$79,934            | \$64,336  | -19.5%  | \$111,138              | \$90,416  | -18.6% |
| 061-NORMANDY AREA                      | 86                              | 51              | 59.3% | 118                            | 72              | 61.0% | \$76,900           | \$55,720  | -27.5%  | \$98,250               | \$78,450  | -20.2% | \$81,791            | \$66,196  | -19.1%  | \$111,983              | \$119,087 | +6.3%  |
| 062-CRYSTAL SPR/COUNTRY CREEK          | 109                             | 55              | 50.5% | 242                            | 140             | 57.9% | \$115,000          | \$90,000  | -21.7%  | \$124,000              | \$105,000 | -15.3% | \$113,605           | \$94,708  | -16.6%  | \$130,626              | \$136,422 | +4.4%  |
| 063-JACKSONVILLE HEIGHTS/OAK HILL      | 145                             | 82              | 56.6% | 190                            | 132             | 69.5% | \$57,400           | \$45,000  | -21.6%  | \$66,750               | \$50,000  | -25.1% | \$58,810            | \$48,135  | -18.2%  | \$79,040               | \$73,379  | -7.2%  |
| 064-BENT CREEK/PLUM TREE               | 50                              | 22              | 44.0% | 92                             | 49              | 53.3% | \$116,798          | \$107,700 | -7.8%   | \$135,050              | \$129,950 | -3.8%  | \$113,437           | \$107,107 | -5.6%   | \$143,712              | \$135,154 | -6.0%  |
| 065-PANTHER CREEK/ADAMS LK/DUVAL SW    | 26                              | 17              | 65.4% | 32                             | 21              | 65.6% | \$118,450          | \$103,000 | -13.0%  | \$145,990              | \$109,000 | -25.3% | \$113,688           | \$105,760 | -7.0%   | \$159,767              | \$119,980 | -24.9% |
| 066-CECIL COMMERCE AREA                | 18                              | 3               | 16.7% | 43                             | 7               | 16.3% | \$107,625          | \$240,000 | +123.0% | \$149,015              | \$154,990 | +4.0%  | \$109,608           | \$226,057 | +106.2% | \$141,554              | \$143,789 | +1.6%  |
| 067-COLINS RD/ARGYLE/OAKLEAFPLNT-DUVAL | 147                             | 87              | 59.2% | 337                            | 189             | 56.1% | \$89,950           | \$70,000  | -22.2%  | \$113,100              | \$92,000  | -18.7% | \$98,290            | \$84,962  | -13.6%  | \$125,143              | \$116,024 | -7.3%  |
| 071-BRENTWOOD/EVERGREEN                | 128                             | 62              | 48.4% | 113                            | 82              | 72.6% | \$16,250           | \$15,075  | -7.2%   | \$17,500               | \$14,957  | -14.5% | \$18,510            | \$21,296  | +15.0%  | \$39,332               | \$36,032  | -8.4%  |
| 072-SPRINGFIELD                        | 100                             | 33              | 33.0% | 108                            | 75              | 69.4% | \$15,000           | \$17,000  | +13.3%  | \$23,250               | \$40,000  | +72.0% | \$40,173            | \$54,396  | +35.4%  | \$92,367               | \$122,562 | +32.7% |
| 073-DOWNTOWN JAX/NORTHBANK             | 23                              | 4               | 17.4% | 46                             | 32              | 69.6% | \$110,000          | \$77,050  | -30.0%  | \$115,000              | \$79,000  | -31.3% | \$111,477           | \$75,443  | -32.3%  | \$121,771              | \$130,131 | +6.9%  |
| 074-PAXON                              | 107                             | 53              | 49.5% | 173                            | 115             | 66.5% | \$15,000           | \$12,625  | -15.8%  | \$15,801               | \$15,000  | -5.1%  | \$18,615            | \$14,952  | -19.7%  | \$58,240               | \$66,165  | +13.6% |
| 075-TROUT RIV/COLLEGE PRK/RIBAULT MNR  | 302                             | 139             | 46.0% | 355                            | 262             | 73.8% | \$19,500           | \$18,000  | -7.7%   | \$20,500               | \$21,000  | +2.4%  | \$26,091            | \$25,742  | -1.3%   | \$50,195               | \$66,148  | +31.8% |

# Lender-Mediated Report – Activity by Area

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## September 2011

|                                  | Homes for Sale<br>Current Month |                 |       | Closed Sales<br>Last 12 Months |                 |       | Median Sales Price |           |        |                        |           |         | Average Sales Price |           |        |                        |           |         |
|----------------------------------|---------------------------------|-----------------|-------|--------------------------------|-----------------|-------|--------------------|-----------|--------|------------------------|-----------|---------|---------------------|-----------|--------|------------------------|-----------|---------|
|                                  | Total                           | Lender-Mediated | Share | Total                          | Lender-Mediated | Share | Lender-Mediated    |           |        | Traditional Properties |           |         | Lender-Mediated     |           |        | Traditional Properties |           |         |
|                                  |                                 |                 |       |                                |                 |       | 9-2010             | 9-2011    | + / -  | 9-2010                 | 9-2011    | + / -   | 9-2010              | 9-2011    | + / -  | 9-2010                 | 9-2011    | + / -   |
| 081-MARIETA/WHITSE/BALDWIN       | 115                             | 49              | 42.6% | 137                            | 83              | 60.6% | \$115,000          | \$89,900  | -21.8% | \$135,000              | \$109,900 | -18.6%  | \$107,810           | \$90,204  | -16.3% | \$144,298              | \$134,467 | -6.8%   |
| 082-DINSMORE/NORTHWEST DUVAL     | 16                              | 6               | 37.5% | 13                             | 7               | 53.8% | \$40,000           | \$33,250  | -16.9% | \$56,500               | \$27,251  | -51.8%  | \$80,905            | \$61,883  | -23.5% | \$79,646               | \$73,867  | -7.3%   |
| 091-GARDN CTY/AIRPORT            | 209                             | 114             | 54.5% | 319                            | 212             | 66.5% | \$96,900           | \$75,000  | -22.6% | \$115,250              | \$90,050  | -21.9%  | \$94,084            | \$77,259  | -17.9% | \$132,183              | \$120,226 | -9.0%   |
| 092-OCEANWAY/PECAN PARK          | 178                             | 88              | 49.4% | 271                            | 151             | 55.7% | \$150,000          | \$130,000 | -13.3% | \$159,955              | \$154,900 | -3.2%   | \$141,165           | \$127,353 | -9.8%  | \$171,058              | \$170,395 | -0.4%   |
| 095-SAN MATEO/EASTPORT           | 18                              | 3               | 16.7% | 44                             | 17              | 38.6% | \$86,000           | \$53,250  | -38.1% | \$105,000              | \$96,500  | -8.1%   | \$112,501           | \$118,188 | +5.1%  | \$158,999              | \$150,524 | -5.3%   |
| 096-FT GEORGE/BLOUNT IS/CEDAR PT | 156                             | 76              | 48.7% | 190                            | 96              | 50.5% | \$163,000          | \$154,137 | -5.4%  | \$183,198              | \$159,945 | -12.7%  | \$178,548           | \$157,608 | -11.7% | \$210,128              | \$196,528 | -6.5%   |
| 121-FLEMING ISLAND-NE            | 15                              | 4               | 26.7% | 16                             | 10              | 62.5% | \$176,750          | \$155,000 | -12.3% | \$182,000              | \$162,000 | -11.0%  | \$180,500           | \$185,900 | +3.0%  | \$198,800              | \$331,667 | +66.8%  |
| 122-FLEMING ISLAND-NW            | 95                              | 27              | 28.4% | 167                            | 59              | 35.3% | \$225,000          | \$202,000 | -10.2% | \$243,750              | \$245,000 | +0.5%   | \$231,770           | \$256,638 | +10.7% | \$296,085              | \$300,663 | +1.5%   |
| 123-FLEMING ISLAND-SE            | 50                              | 9               | 18.0% | 94                             | 37              | 39.4% | \$164,900          | \$129,900 | -21.2% | \$183,000              | \$175,000 | -4.4%   | \$185,229           | \$145,756 | -21.3% | \$239,160              | \$282,062 | +17.9%  |
| 124-FLEMING ISLAND-SW            | 84                              | 33              | 39.3% | 194                            | 98              | 50.5% | \$180,000          | \$141,500 | -21.4% | \$186,000              | \$142,500 | -23.4%  | \$181,763           | \$142,974 | -21.3% | \$219,954              | \$177,965 | -19.1%  |
| 131-MDWBK/LOCH RANE              | 41                              | 11              | 26.8% | 89                             | 44              | 49.4% | \$95,000           | \$54,200  | -42.9% | \$115,000              | \$88,700  | -22.9%  | \$114,222           | \$106,758 | -6.5%  | \$184,373              | \$157,395 | -14.6%  |
| 132-BELLAIR/GROVE PARK           | 44                              | 19              | 43.2% | 80                             | 49              | 61.3% | \$59,375           | \$49,900  | -16.0% | \$91,500               | \$70,500  | -23.0%  | \$73,152            | \$58,934  | -19.4% | \$104,497              | \$94,613  | -9.5%   |
| 133-NORTH ORANGE PK              | 13                              | 5               | 38.5% | 30                             | 18              | 60.0% | \$102,450          | \$35,900  | -65.0% | \$133,000              | \$113,000 | -15.0%  | \$101,206           | \$69,597  | -31.2% | \$178,025              | \$311,293 | +74.9%  |
| 134-SOUTH BLANDING               | 41                              | 21              | 51.2% | 78                             | 41              | 52.6% | \$109,900          | \$101,000 | -8.1%  | \$129,450              | \$115,500 | -10.8%  | \$107,596           | \$96,004  | -10.8% | \$142,264              | \$140,519 | -1.2%   |
| 135-PARK W/MONTCLAIR             | 22                              | 9               | 40.9% | 38                             | 14              | 36.8% | \$121,000          | \$101,750 | -15.9% | \$141,000              | \$127,950 | -9.3%   | \$114,936           | \$106,348 | -7.5%  | \$161,759              | \$138,225 | -14.5%  |
| 136-LAKESIDE EST                 | 21                              | 9               | 42.9% | 53                             | 31              | 58.5% | \$122,500          | \$96,000  | -21.6% | \$129,000              | \$113,750 | -11.8%  | \$130,218           | \$103,279 | -20.7% | \$124,936              | \$144,857 | +15.9%  |
| 137-DOCTORS LAKE                 | 48                              | 8               | 16.7% | 49                             | 24              | 49.0% | \$179,950          | \$175,000 | -2.8%  | \$215,000              | \$179,000 | -16.7%  | \$203,191           | \$227,422 | +11.9% | \$284,759              | \$233,714 | -17.9%  |
| 138-TNGLWD/ORANGE PRK S          | 85                              | 49              | 57.6% | 215                            | 136             | 63.3% | \$98,875           | \$89,750  | -9.2%  | \$109,500              | \$102,000 | -6.8%   | \$101,328           | \$97,117  | -4.2%  | \$123,723              | \$126,025 | +1.9%   |
| 139-OAKLEAF PLNTN/ORANGE PARK NW | 204                             | 105             | 51.5% | 480                            | 302             | 62.9% | \$151,000          | \$123,250 | -18.4% | \$160,000              | \$142,000 | -11.3%  | \$156,979           | \$132,359 | -15.7% | \$184,456              | \$195,066 | +5.8%   |
| 141-MIDDLEBURG                   | 73                              | 25              | 34.2% | 109                            | 59              | 54.1% | \$65,000           | \$61,875  | -4.8%  | \$83,725               | \$67,199  | -19.7%  | \$77,881            | \$81,521  | +4.7%  | \$110,194              | \$105,162 | -4.6%   |
| 142-MIDDLEBURG E/LAKE ASBURY     | 155                             | 54              | 34.8% | 268                            | 153             | 57.1% | \$122,000          | \$101,825 | -16.5% | \$135,000              | \$126,900 | -6.0%   | \$121,042           | \$117,570 | -2.9%  | \$176,118              | \$174,056 | -1.2%   |
| 143-FOXMEADOW AREA               | 52                              | 21              | 40.4% | 139                            | 35              | 25.2% | \$130,000          | \$102,500 | -21.2% | \$169,702              | \$161,000 | -5.1%   | \$143,811           | \$112,688 | -21.6% | \$186,670              | \$174,369 | -6.6%   |
| 144-MIDDLEBURG-SE                | 22                              | 8               | 36.4% | 21                             | 9               | 42.9% | \$134,750          | \$85,000  | -36.9% | \$144,100              | \$170,000 | +18.0%  | \$117,850           | \$124,944 | +6.0%  | \$176,588              | \$187,025 | +5.9%   |
| 145-MIDDLEBURG-SW                | 80                              | 28              | 35.0% | 69                             | 36              | 52.2% | \$67,250           | \$51,450  | -23.5% | \$80,900               | \$82,000  | +1.4%   | \$79,927            | \$75,850  | -5.1%  | \$94,010               | \$101,030 | +7.5%   |
| 151-KEYSTONE HGTS                | 157                             | 16              | 10.2% | 107                            | 37              | 34.6% | \$52,450           | \$50,627  | -3.5%  | \$71,000               | \$76,000  | +7.0%   | \$61,561            | \$64,916  | +5.5%  | \$101,342              | \$110,262 | +8.8%   |
| 152-KINGSLEY LAKE                | 6                               | 0               | 0.0%  | 0                              | 0               | --    | \$0                | \$0       | --     | \$530,000              | \$0       | -100.0% | \$0                 | \$0       | --     | \$425,800              | \$0       | -100.0% |
| 161-GREEN COVE SPRS              | 105                             | 26              | 24.8% | 101                            | 53              | 52.5% | \$110,000          | \$110,400 | +0.4%  | \$145,000              | \$130,000 | -10.3%  | \$124,863           | \$116,701 | -6.5%  | \$229,156              | \$177,019 | -22.8%  |
| 162-RUSS L/PEN FRMS              | 8                               | 3               | 37.5% | 17                             | 4               | 23.5% | \$147,500          | \$165,000 | +11.9% | \$178,000              | \$183,950 | +3.3%   | \$147,500           | \$196,333 | +33.1% | \$175,658              | \$198,377 | +12.9%  |
| 211-JACKSONVILLE BCH-NE          | 36                              | 6               | 16.7% | 60                             | 25              | 41.7% | \$325,000          | \$243,000 | -25.2% | \$335,000              | \$342,500 | +2.2%   | \$342,500           | \$307,152 | -10.3% | \$386,794              | \$553,361 | +43.1%  |
| 212-JACKSONVILLE BCH-SE          | 113                             | 14              | 12.4% | 123                            | 39              | 31.7% | \$277,500          | \$300,000 | +8.1%  | \$279,000              | \$268,000 | -3.9%   | \$382,488           | \$319,689 | -16.4% | \$403,678              | \$459,911 | +13.9%  |
| 213-JACKSONVILLE BCH-NW          | 53                              | 12              | 22.6% | 76                             | 33              | 43.4% | \$172,000          | \$166,500 | -3.2%  | \$185,000              | \$175,000 | -5.4%   | \$180,297           | \$171,807 | -4.7%  | \$213,496              | \$212,137 | -0.6%   |
| 214-JACKSONVILLE BCH-SW          | 94                              | 25              | 26.6% | 202                            | 105             | 52.0% | \$124,900          | \$80,000  | -35.9% | \$210,000              | \$171,000 | -18.6%  | \$181,227           | \$117,642 | -35.1% | \$242,237              | \$241,899 | -0.1%   |
| 221-NEPTUNE BCH-EAST             | 21                              | 4               | 19.0% | 23                             | 5               | 21.7% | \$245,075          | \$410,000 | +67.3% | \$427,000              | \$392,500 | -8.1%   | \$245,075           | \$407,500 | +66.3% | \$473,980              | \$652,806 | +37.7%  |
| 222-NEPTUNE BCH-WEST             | 26                              | 16              | 61.5% | 45                             | 17              | 37.8% | \$215,000          | \$193,000 | -10.2% | \$233,000              | \$245,000 | +5.2%   | \$224,626           | \$283,969 | +26.4% | \$269,396              | \$293,779 | +9.1%   |
| 231-ATLANTIC BCH-EAST            | 94                              | 24              | 25.5% | 152                            | 41              | 27.0% | \$210,000          | \$109,500 | -47.9% | \$275,000              | \$250,000 | -9.1%   | \$225,185           | \$215,688 | -4.2%  | \$399,857              | \$460,720 | +15.2%  |
| 232-ATLANTIC BCH/MAYPORT-WEST    | 38                              | 13              | 34.2% | 58                             | 36              | 62.1% | \$77,250           | \$70,000  | -9.4%  | \$95,000               | \$85,250  | -10.3%  | \$87,420            | \$77,260  | -11.6% | \$131,442              | \$125,578 | -4.5%   |

# Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS



Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

## September 2011

|                                    | Homes for Sale<br>Current Month |                 |       | Closed Sales<br>Last 12 Months |                 |        | Median Sales Price<br>Lender-Mediated |           |           | Median Sales Price<br>Traditional Properties |           |           | Average Sales Price<br>Lender-Mediated |           |           | Average Sales Price<br>Traditional Properties |             |             |
|------------------------------------|---------------------------------|-----------------|-------|--------------------------------|-----------------|--------|---------------------------------------|-----------|-----------|--|-----------|-----------|--|-----------|-----------|---|-------------|-------------|
|                                    | Total                           | Lender-Mediated | Share | Total                          | Lender-Mediated | Share  | 9-2010                                | 9-2011    | + / -     | 9-2010                                       | 9-2011    | + / -     | 9-2010                                 | 9-2011    | + / -     | 9-2010  | 9-2011      | + / -       |
|                                    | 251-PVB E A1A-N CORONA          | 36              | 3     | 8.3%                           | 47              | 5      | 10.6%                                 | \$425,000 | \$319,000 | -24.9%                                       | \$607,500 | \$813,650 | +33.9%                                 | \$576,707 | \$298,828 | -48.2%  | \$1,135,714 | \$1,189,904 |
| 252-PVB W A1A-N SOLANA             | 98                              | 24              | 24.5% | 111                            | 48              | 43.2%  | \$108,000                             | \$86,000  | -20.4%    | \$225,000                                    | \$182,000 | -19.1%    | \$321,156                              | \$166,513 | -48.2%    | \$584,397                                     | \$602,615   | +3.1%       |
| 261-PVB E A1A-S CORONA             | 141                             | 16              | 11.3% | 145                            | 30              | 20.7%  | \$132,000                             | \$150,000 | +13.6%    | \$275,000                                    | \$285,000 | +3.6%     | \$187,544                              | \$285,361 | +52.2%    | \$443,685                                     | \$557,119   | +25.6%      |
| 262-PVB W A1A-S SOLANA/PALM VALLEY | 129                             | 19              | 14.7% | 176                            | 79              | 44.9%  | \$64,500                              | \$146,250 | +126.7%   | \$333,950                                    | \$294,000 | -12.0%    | \$131,654                              | \$238,944 | +81.5%    | \$499,722                                     | \$381,132   | -23.7%      |
| 263-PVB W A1A-S CR-210             | 70                              | 12              | 17.1% | 76                             | 18              | 23.7%  | \$262,500                             | \$382,000 | +45.5%    | \$456,250                                    | \$440,000 | -3.6%     | \$308,455                              | \$374,636 | +21.5%    | \$663,825                                     | \$550,407   | -17.1%      |
| 264-SOUTH PVB/VILANO BCH           | 103                             | 16              | 15.5% | 95                             | 33              | 34.7%  | \$309,900                             | \$309,950 | +0.0%     | \$335,000                                    | \$365,000 | +9.0%     | \$328,066                              | \$344,656 | +5.1%     | \$470,791                                     | \$540,310   | +14.8%      |
| 265-PONTE VEDRA/NOCATEE-STJ        | 106                             | 17              | 16.0% | 249                            | 32              | 12.9%  | \$204,500                             | \$181,500 | -11.2%    | \$297,855                                    | \$267,546 | -10.2%    | \$238,205                              | \$217,434 | -8.7%     | \$336,768                                     | \$301,350   | -10.5%      |
| 301-JUL CK/SWITZ                   | 369                             | 105             | 28.5% | 711                            | 213             | 30.0%  | \$190,313                             | \$175,000 | -8.0%     | \$250,000                                    | \$230,500 | -7.8%     | \$218,910                              | \$193,237 | -11.7%    | \$280,316                                     | \$284,347   | +1.4%       |
| 302-ORANGEDALE AREA                | 36                              | 4               | 11.1% | 30                             | 12              | 40.0%  | \$396,250                             | \$295,000 | -25.6%    | \$275,000                                    | \$262,500 | -4.5%     | \$407,750                              | \$296,355 | -27.3%    | \$277,932                                     | \$286,857   | +3.2%       |
| 303-PALMO/SIX MILE AREA            | 27                              | 4               | 14.8% | 9                              | 8               | 88.9%  | \$117,500                             | \$182,500 | +55.3%    | \$112,000                                    | \$196,806 | +75.7%    | \$117,500                              | \$212,966 | +81.2%    | \$92,000                                      | \$390,000   | +323.9%     |
| 304- 210 SOUTH                     | 100                             | 49              | 49.0% | 194                            | 96              | 49.5%  | \$180,000                             | \$170,000 | -5.6%     | \$226,485                                    | \$204,900 | -9.5%     | \$193,444                              | \$172,865 | -10.6%    | \$266,554                                     | \$259,144   | -2.8%       |
| 305-WORLD GOLF V-CENTRAL           | 40                              | 13              | 32.5% | 54                             | 13              | 24.1%  | \$155,000                             | \$189,000 | +21.9%    | \$194,000                                    | \$208,263 | +7.4%     | \$152,238                              | \$178,385 | +17.2%    | \$203,869                                     | \$223,976   | +9.9%       |
| 306-WORLD GOLF V-NE                | 1                               | 0               | 0.0%  | 3                              | 0               | 0.0%   | \$0                                   | \$0       | --        | \$242,495                                    | \$199,990 | -17.5%    | \$0                                    | \$0       | --        | \$242,495                                     | \$177,997   | -26.6%      |
| 307-WORLD GOLF V-SE                | 3                               | 1               | 33.3% | 6                              | 6               | 100.0% | \$77,250                              | \$57,000  | -26.2%    | \$101,995                                    | \$57,000  | -44.1%    | \$77,250                               | \$53,460  | -30.8%    | \$117,328                                     | \$0         | -100.0%     |
| 308-WORLD GOLF V-SW                | 72                              | 22              | 30.6% | 153                            | 60              | 39.2%  | \$167,500                             | \$164,911 | -1.5%     | \$185,000                                    | \$193,000 | +4.3%     | \$171,229                              | \$166,854 | -2.6%     | \$200,525                                     | \$208,942   | +4.2%       |
| 309-WORLD GOLF V-WEST              | 111                             | 56              | 50.5% | 161                            | 99              | 61.5%  | \$170,000                             | \$145,500 | -14.4%    | \$180,000                                    | \$158,000 | -12.2%    | \$189,474                              | \$183,672 | -3.1%     | \$240,093                                     | \$217,969   | -9.2%       |
| 312-PALENCIA AREA                  | 80                              | 17              | 21.3% | 113                            | 50              | 44.2%  | \$205,000                             | \$255,000 | +24.4%    | \$260,000                                    | \$265,000 | +1.9%     | \$210,038                              | \$279,144 | +32.9%    | \$320,850                                     | \$337,742   | +5.3%       |
| 313-WHITECASTLE/AIRPORT AREA       | 11                              | 4               | 36.4% | 15                             | 12              | 80.0%  | \$122,000                             | \$91,750  | -24.8%    | \$135,000                                    | \$86,500  | -35.9%    | \$170,957                              | \$120,708 | -29.4%    | \$167,953                                     | \$78,300    | -53.4%      |
| 321-NORTH CITY                     | 19                              | 5               | 26.3% | 26                             | 17              | 65.4%  | \$99,000                              | \$110,000 | +11.1%    | \$107,000                                    | \$105,000 | -1.9%     | \$107,173                              | \$150,359 | +40.3%    | \$180,029                                     | \$122,944   | -31.7%      |
| 322-DOWNTOWN ST AUGUSTINE          | 27                              | 5               | 18.5% | 33                             | 10              | 30.3%  | \$143,475                             | \$170,000 | +18.5%    | \$161,000                                    | \$210,000 | +30.4%    | \$117,119                              | \$205,878 | +75.8%    | \$243,021                                     | \$335,747   | +38.2%      |
| 323-DAVIS SHORES                   | 30                              | 1               | 3.3%  | 27                             | 9               | 33.3%  | \$212,900                             | \$190,000 | -10.8%    | \$229,800                                    | \$200,000 | -13.0%    | \$202,075                              | \$277,852 | +37.5%    | \$254,359                                     | \$233,074   | -8.4%       |
| 331-ST AUGUSTINE BCH               | 140                             | 17              | 12.1% | 154                            | 38              | 24.7%  | \$170,000                             | \$175,000 | +2.9%     | \$236,500                                    | \$262,500 | +11.0%    | \$195,557                              | \$231,260 | +18.3%    | \$303,712                                     | \$332,211   | +9.4%       |
| 332-CRESCENT BCH/SUMMER HVN        | 27                              | 3               | 11.1% | 18                             | 9               | 50.0%  | \$205,200                             | \$405,000 | +97.4%    | \$275,000                                    | \$346,450 | +26.0%    | \$264,100                              | \$482,744 | +82.8%    | \$433,400                                     | \$227,767   | -47.4%      |
| 333-ST JOHNS CO-SE                 | 7                               | 1               | 14.3% | 10                             | 3               | 30.0%  | \$123,690                             | \$120,000 | -3.0%     | \$161,750                                    | \$134,250 | -17.0%    | \$123,690                              | \$131,500 | +6.3%     | \$150,500                                     | \$172,357   | +14.5%      |
| 334-MOULTRIE/ST AUG SHORES         | 28                              | 6               | 21.4% | 76                             | 22              | 28.9%  | \$100,000                             | \$90,000  | -10.0%    | \$120,950                                    | \$125,250 | +3.6%     | \$111,258                              | \$97,414  | -12.4%    | \$149,971                                     | \$152,435   | +1.6%       |
| 335-ST AUGUSTINE SOUTH             | 16                              | 9               | 56.3% | 29                             | 15              | 51.7%  | \$115,000                             | \$95,900  | -16.6%    | \$120,000                                    | \$120,000 | 0.0%      | \$109,673                              | \$93,181  | -15.0%    | \$138,286                                     | \$240,607   | +74.0%      |
| 336-RAVENSWOOD/W AUGUSTINE         | 126                             | 20              | 15.9% | 201                            | 76              | 37.8%  | \$73,000                              | \$72,750  | -0.3%     | \$113,500                                    | \$99,000  | -12.8%    | \$89,219                               | \$76,280  | -14.5%    | \$143,599                                     | \$144,158   | +0.4%       |
| 337-OLD MOULTRIE RD/WILDWOOD       | 29                              | 11              | 37.9% | 76                             | 32              | 42.1%  | \$78,000                              | \$78,000  | 0.0%      | \$174,000                                    | \$174,154 | +0.1%     | \$119,800                              | \$115,019 | -4.0%     | \$198,884                                     | \$192,805   | -3.1%       |
| 341-FLAGLER EST/HASTINGS           | 31                              | 6               | 19.4% | 42                             | 27              | 64.3%  | \$44,500                              | \$30,000  | -32.6%    | \$48,000                                     | \$41,058  | -14.5%    | \$47,967                               | \$35,708  | -25.6%    | \$65,295                                      | \$77,201    | +18.2%      |
| 342-ST JOHN SR 207 S/W I-95        | 15                              | 4               | 26.7% | 22                             | 9               | 40.9%  | \$169,000                             | \$154,500 | -8.6%     | \$169,950                                    | \$168,994 | -0.6%     | \$171,713                              | \$144,272 | -16.0%    | \$175,540                                     | \$174,889   | -0.4%       |
| 343-MOLASSES JNCTN/ELKTON          | 4                               | 1               | 25.0% | 7                              | 4               | 57.1%  | \$93,500                              | \$66,000  | -29.4%    | \$93,000                                     | \$82,179  | -11.6%    | \$93,500                               | \$67,813  | -27.5%    | \$86,817                                      | \$197,393   | +127.4%     |
| 344-HASTINGS/TOCOI/RVRDALE         | 17                              | 4               | 23.5% | 12                             | 8               | 66.7%  | \$48,100                              | \$47,101  | -2.1%     | \$60,500                                     | \$67,500  | +11.6%    | \$48,100                               | \$45,800  | -4.8%     | \$179,950                                     | \$157,625   | -12.4%      |
| 410-FERNANDINA BCH DOWNTOWN-WEST   | 4                               | 1               | 25.0% | 17                             | 10              | 58.8%  | \$57,722                              | \$74,397  | +28.9%    | \$85,000                                     | \$131,000 | +54.1%    | \$65,006                               | \$87,187  | +34.1%    | \$119,980                                     | \$251,594   | +109.7%     |
| 420-FERNANDINA BCH-DOWNTOWN-EAST   | 12                              | 1               | 8.3%  | 8                              | 8               | 100.0% | \$70,000                              | \$162,000 | +131.4%   | \$105,000                                    | \$162,000 | +54.3%    | \$137,960                              | \$161,613 | +17.1%    | \$140,000                                     | \$0         | -100.0%     |
| 430-NASSAU CNTY BEACHES-N          | 8                               | 1               | 12.5% | 14                             | 7               | 50.0%  | \$151,600                             | \$185,000 | +22.0%    | \$248,892                                    | \$278,250 | +11.8%    | \$151,600                              | \$197,771 | +30.5%    | \$253,797                                     | \$490,241   | +93.2%      |
| 431-NASSAU CNTY BEACHES-S          | 8                               | 1               | 12.5% | 14                             | 13              | 92.9%  | \$77,000                              | \$166,000 | +115.6%   | \$245,000                                    | \$168,000 | -31.4%    | \$84,000                               | \$217,225 | +158.6%   | \$356,250                                     | \$193,600   | -45.7%      |

# Lender-Mediated Report – Activity by Area

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## September 2011

|                                      | Homes for Sale<br>Current Month |                 |       | Closed Sales<br>Last 12 Months |                 |        | Median Sales Price |           |         |                        |           |         | Average Sales Price |           |         |                        |           |         |
|--------------------------------------|---------------------------------|-----------------|-------|--------------------------------|-----------------|--------|--------------------|-----------|---------|------------------------|-----------|---------|---------------------|-----------|---------|------------------------|-----------|---------|
|                                      | Total                           | Lender-Mediated | Share | Total                          | Lender-Mediated | Share  | Lender-Mediated    |           |         | Traditional Properties |           |         | Lender-Mediated     |           |         | Traditional Properties |           |         |
|                                      |                                 |                 |       |                                |                 |        | 9-2010             | 9-2011    | + / -   | 9-2010                 | 9-2011    | + / -   | 9-2010              | 9-2011    | + / -   | 9-2010                 | 9-2011    | + / -   |
| 440-FERNANDINA BCH DOWNTOWN-SOUTH    | 8                               | 6               | 75.0% | 22                             | 18              | 81.8%  | \$117,450          | \$83,628  | -28.8%  | \$149,000              | \$114,500 | -23.2%  | \$137,317           | \$104,527 | -23.9%  | \$198,143              | \$347,100 | +75.2%  |
| 450-AMELIA ISLAND                    | 43                              | 2               | 4.7%  | 24                             | 13              | 54.2%  | \$112,500          | \$162,000 | +44.0%  | \$222,500              | \$240,250 | +8.0%   | \$126,210           | \$182,639 | +44.7%  | \$348,027              | \$281,818 | -19.0%  |
| 470-PINEY ISL AND AREA               | 5                               | 0               | 0.0%  | 3                              | 3               | 100.0% | \$357,750          | \$178,500 | -50.1%  | \$315,250              | \$178,500 | -43.4%  | \$357,750           | \$177,833 | -50.3%  | \$264,000              | \$0       | -100.0% |
| 471-NASSAU CO N-CHESTER/PIRATES WOOD | 37                              | 8               | 21.6% | 64                             | 32              | 50.0%  | \$141,000          | \$127,250 | -9.8%   | \$149,900              | \$157,752 | +5.2%   | \$158,821           | \$145,455 | -8.4%   | \$179,815              | \$184,412 | +2.6%   |
| 472-ONEIL,NASSAVILLE,HOLLY PT        | 51                              | 11              | 21.6% | 85                             | 43              | 50.6%  | \$150,250          | \$115,450 | -23.2%  | \$170,000              | \$171,100 | +0.6%   | \$155,375           | \$140,017 | -9.9%   | \$175,454              | \$199,155 | +13.5%  |
| 480-N-A1A/W LOFN CK                  | 0                               | 0               | --    | 6                              | 3               | 50.0%  | \$122,000          | \$43,500  | -64.3%  | \$81,000               | \$87,500  | +8.0%   | \$122,000           | \$134,833 | +10.5%  | \$40,000               | \$161,667 | +304.2% |
| 481-S-A1A/W LOFN CK                  | 25                              | 10              | 40.0% | 38                             | 22              | 57.9%  | \$125,000          | \$90,100  | -27.9%  | \$125,000              | \$106,000 | -15.2%  | \$105,670           | \$95,225  | -9.9%   | \$123,790              | \$116,056 | -6.2%   |
| 490-CALLAHAN                         | 22                              | 7               | 31.8% | 9                              | 5               | 55.6%  | \$151,250          | \$119,955 | -20.7%  | \$162,950              | \$119,955 | -26.4%  | \$134,688           | \$107,591 | -20.1%  | \$167,754              | \$115,750 | -31.0%  |
| 491-HILLARD                          | 17                              | 5               | 29.4% | 19                             | 10              | 52.6%  | \$68,500           | \$87,500  | +27.7%  | \$115,800              | \$86,500  | -25.3%  | \$77,500            | \$82,663  | +6.7%   | \$130,808              | \$101,500 | -22.4%  |
| 492-W I-95/N FL LNE                  | 83                              | 26              | 31.3% | 93                             | 57              | 61.3%  | \$135,000          | \$122,450 | -9.3%   | \$144,280              | \$126,000 | -12.7%  | \$129,674           | \$113,222 | -12.7%  | \$148,933              | \$156,720 | +5.2%   |
| 501-MACCLENNY AREA                   | 70                              | 21              | 30.0% | 67                             | 28              | 41.8%  | \$109,500          | \$115,000 | +5.0%   | \$134,500              | \$133,000 | -1.1%   | \$112,960           | \$110,119 | -2.5%   | \$145,529              | \$147,493 | +1.3%   |
| 502-BAKER COUNTY-NW                  | 31                              | 7               | 22.6% | 14                             | 8               | 57.1%  | \$78,000           | \$41,500  | -46.8%  | \$130,000              | \$126,750 | -2.5%   | \$127,688           | \$74,833  | -41.4%  | \$194,167              | \$157,833 | -18.7%  |
| 503-BAKER COUNTY-SOUTH               | 15                              | 5               | 33.3% | 34                             | 18              | 52.9%  | \$67,000           | \$87,000  | +29.9%  | \$87,000               | \$109,953 | +26.4%  | \$62,044            | \$97,177  | +56.6%  | \$127,263              | \$162,997 | +28.1%  |
| 521-BRADFORD COUNTY-NE               | 39                              | 12              | 30.8% | 15                             | 6               | 40.0%  | \$30,000           | \$57,000  | +90.0%  | \$81,000               | \$80,000  | -1.2%   | \$26,667            | \$60,800  | +128.0% | \$121,600              | \$102,375 | -15.8%  |
| 522-BRADFORD COUNTY-NW               | 60                              | 12              | 20.0% | 26                             | 12              | 46.2%  | \$49,500           | \$59,500  | +20.2%  | \$108,250              | \$77,950  | -28.0%  | \$72,028            | \$74,242  | +3.1%   | \$112,199              | \$92,929  | -17.2%  |
| 523-BRADFORD COUNTY-SE               | 73                              | 8               | 11.0% | 31                             | 13              | 41.9%  | \$58,500           | \$51,500  | -12.0%  | \$134,900              | \$85,000  | -37.0%  | \$87,425            | \$67,021  | -23.3%  | \$154,426              | \$123,206 | -20.2%  |
| 524-BRADFORD COUNTY-SW               | 24                              | 3               | 12.5% | 9                              | 4               | 44.4%  | \$36,000           | \$109,500 | +204.2% | \$110,000              | \$136,000 | +23.6%  | \$36,000            | \$118,375 | +228.8% | \$118,405              | \$143,180 | +20.9%  |
| 541-UNION COUNTY-NORTH               | 2                               | 1               | 50.0% | 1                              | 0               | 0.0%   | \$75,000           | \$0       | -100.0% | \$62,000               | \$110,000 | +77.4%  | \$75,000            | \$0       | -100.0% | \$49,000               | \$110,000 | +124.5% |
| 542-UNION COUNTY-SOUTH               | 7                               | 0               | 0.0%  | 5                              | 3               | 60.0%  | \$29,500           | \$75,000  | +154.2% | \$85,000               | \$75,000  | -11.8%  | \$29,500            | \$94,000  | +218.6% | \$123,568              | \$122,000 | -1.3%   |
| 561-GREATER PALATKA                  | 146                             | 23              | 15.8% | 91                             | 51              | 56.0%  | \$51,298           | \$49,450  | -3.6%   | \$74,000               | \$64,900  | -12.3%  | \$62,398            | \$64,460  | +3.3%   | \$99,782               | \$90,073  | -9.7%   |
| 562-BARDIN/WEST BOSTWICK             | 8                               | 1               | 12.5% | 5                              | 3               | 60.0%  | \$44,375           | \$32,600  | -26.5%  | \$69,750               | \$66,500  | -4.7%   | \$44,375            | \$37,367  | -15.8%  | \$96,002               | \$130,950 | +36.4%  |
| 563-E BOSTWICK/BRIDGEPORT/CEDAR CR   | 45                              | 3               | 6.7%  | 23                             | 16              | 69.6%  | \$71,750           | \$140,000 | +95.1%  | \$82,500               | \$130,000 | +57.6%  | \$87,750            | \$125,615 | +43.2%  | \$152,947              | \$96,357  | -37.0%  |
| 564-E PALATKA/SAN MATEO/N SATSUMA    | 112                             | 9               | 8.0%  | 64                             | 19              | 29.7%  | \$106,450          | \$64,000  | -39.9%  | \$85,000               | \$81,400  | -4.2%   | \$99,520            | \$85,370  | -14.2%  | \$125,518              | \$111,861 | -10.9%  |
| 571-INTERLACHEN-SE                   | 15                              | 2               | 13.3% | 15                             | 6               | 40.0%  | \$55,000           | \$46,001  | -16.4%  | \$115,950              | \$40,000  | -65.5%  | \$55,000            | \$45,000  | -18.2%  | \$127,280              | \$35,444  | -72.2%  |
| 572-INTERLACHEN-NE                   | 79                              | 2               | 2.5%  | 56                             | 13              | 23.2%  | \$31,000           | \$27,150  | -12.4%  | \$45,750               | \$38,950  | -14.9%  | \$39,480            | \$33,088  | -16.2%  | \$57,106               | \$52,791  | -7.6%   |
| 573-INTERLACHEN-SW                   | 26                              | 3               | 11.5% | 20                             | 7               | 35.0%  | \$20,500           | \$20,000  | -2.4%   | \$54,900               | \$36,250  | -34.0%  | \$20,500            | \$27,900  | +36.1%  | \$61,355               | \$54,777  | -10.7%  |
| 574-INTERLACHEN-NW                   | 51                              | 2               | 3.9%  | 29                             | 12              | 41.4%  | \$46,000           | \$42,100  | -8.5%   | \$68,500               | \$45,600  | -33.4%  | \$52,971            | \$64,338  | +21.5%  | \$104,460              | \$76,099  | -27.2%  |
| 575-WEST OF SR21                     | 20                              | 2               | 10.0% | 6                              | 1               | 16.7%  | \$129,000          | \$23,000  | -82.2%  | \$88,000               | \$30,000  | -65.9%  | \$129,000           | \$23,000  | -82.2%  | \$85,500               | \$174,300 | +103.9% |
| 576-GEORGES LAKE                     | 16                              | 4               | 25.0% | 8                              | 5               | 62.5%  | \$51,500           | \$39,900  | -22.5%  | \$51,500               | \$114,000 | +121.4% | \$51,500            | \$74,330  | +44.3%  | \$93,000               | \$194,997 | +109.7% |
| 581-SATSUMA/HOOT OWL RIDGE           | 56                              | 4               | 7.1%  | 26                             | 9               | 34.6%  | \$32,000           | \$20,000  | -37.5%  | \$50,000               | \$39,000  | -22.0%  | \$84,000            | \$24,750  | -70.5%  | \$65,960               | \$74,694  | +13.2%  |
| 582-POMONA PARK/WELAKA/LK COMO       | 96                              | 6               | 6.3%  | 40                             | 10              | 25.0%  | \$64,500           | \$46,000  | -28.7%  | \$70,000               | \$70,000  | 0.0%    | \$72,875            | \$63,333  | -13.1%  | \$116,256              | \$102,784 | -11.6%  |
| 583-CRESCENT CITY/GEORGETOWN/FRUIT   | 104                             | 5               | 4.8%  | 46                             | 10              | 21.7%  | \$63,500           | \$58,900  | -7.2%   | \$57,000               | \$34,950  | -38.7%  | \$90,988            | \$84,841  | -6.8%   | \$95,555               | \$41,704  | -56.4%  |
| 584-OCALA NATIONAL FOREST/OKLAWAHA   | 1                               | 0               | 0.0%  | 1                              | 0               | 0.0%   | \$0                | \$0       | --      | \$0                    | \$260,000 | --      | \$0                 | \$0       | --      | \$0                    | \$260,000 | --      |